9942 12547 Senior Business Development Manager - eMobility (w/m/d) \*Your tasks: \*  
  
· Supporting the strong growth of E.ON's e-mobility business  
by taking on critical business development issues for E.ONs  
eTransport and eTruck charging store  
· Identification & addressing of potential customers included  
needs assessment  
· Responding to tenders and preparation of and customer offers,  
for example with truck OEMs, long-distance transport and logistics companies  
and assistance in developing global partnerships  
· Development and management of the project plan for each  
Bidding process from bidding to execution  
· Finding ways to increase the efficiency and effectiveness of  
Continuously improve offering activities  
  
\*Your profile:\*  
  
Bachelor's or Master's degree in business administration,  
Economics, Engineering or equivalent  
Specialization  
· At least 3 years of proven professional experience as a bid manager or  
Project manager in the field of e-mobility or logistics  
· Passion for eMobility and relevant market knowledge in the area  
eMobility infrastructure or solutions  
· Skills in project management in an international environment,  
preferably in B2B environments  
· Excellent communication, organizational and interpersonal skills  
skills, with a desire to build strong networks across different cultures  
and build across functions  
· Commercial mindset and business creation experience  
cases  
· Motivated to interact with customers to understand their needs and  
Interpret requirements with focus on delivery  
quality results  
· Ability to deal with complexity and enthusiasm, problems  
to solve independently  
· Sound knowledge of English and German required  
  
\*Our benefits:\*  
  
In addition to our inspiring, dynamic and international  
We offer our employees the following attractive working atmosphere  
Advantages:​  
  
flexible working hours  
Regular trainings  
· Private car leasing​  
· Free parking spaces for E.ON employees​  
Subsidized Job Ticket​  
Cooperation with local kindergartens​  
· Family Service Support​  
· Subsidized canteen​  
Corporate Benefits​  
Accident Insurance​  
Health offers (e.g. fitness club and physiotherapy,  
Colorectal cancer screening, flu vaccination, etc.)​  
· E.ON pension plan​  
  
In addition, we offer…​  
  
· the opportunity to help shape the energy transition  
· the chance to shape the future of E.ON​  
solve exciting challenges  
· an agile environment to develop new ideas and a personal  
to exert influence Business-Development-Manager/in None 2023-03-07 16:10:55.286000